

Markel Marine Insurance



Tradesman Commercial ApplicationOwner/operator usage

Greetings,

Thank you for contacting Markel to secure a quote on the commercial use of your boat. We understand owners of commercial use boats are exposed to significant risks and liabilities; and we take that very seriously.

It is important for us to understand how the business is run and what actions/protective measures are taken to minimize or avoid losses. Accordingly, please provide the following documentation:

- This fully completed and signed application
- Anything additional you believe would be helpful

Once this information is received, we will begin underwriting your account.

Thank you,

Markel Personal Lines - Underwriting



Markel Marine Insurance



Tradesman Commercial Application

Owner/operator usage

	arkel Marine Insurance. Please provide full and con warranties and requirements section in its entirety	
Producer information:		
General agent code:	Producer code:	Desired effective date:
Name:		
Address:		
Phone:		Contact email:
Section 1. Business inform	nation	
Named insured (including DBA named insured including DBA named insured including DBA named insured insured including DBA named insured insured including DBA named insured insured insured including DBA named insured	ames):	
Tax ID/FEIN #:	Mooring location zip code:	Year business was established:
Location/marina address:		
Mailing address:		
Primary phone:		Secondary phone:
Email:		Website:
Section 2. Designee inforr	nation	
First designee name:		Date of birth:
Home address:		SSN:
Second designee name:		Date of birth:
Home address:		SSN:
Section 3. Business detail Usages: □ Bed and Breakfast Describe your business in detail:	☐ Commercial fish ☐ Boat school ☐ Other/Owne	?r
Describe your operational experie	ence:	
3. Has the business been		□ Yes □ No age? □ No
Additional insured(s): Please provide name, address, an	nd relationship.	
Please list, date, and describe all	prior business and marine losses/claims:	
Section 4. Safety		
Please explain your safety measu	ires.	

Section 5. Boat usage					
Please answer the following regarding boat usage:			_	_	
 Is the business in compliance with all legal requirements? Is overnight usage of the units allowed? 			☐ Yes ☐ Yes	□ No □ No	
3. Is operation permitted from dusk to dawn?		☐ Yes	□ No		
Please describe any 'yes' responses for questions 2 through 3 above	:				
Are all units seaworthy and fit for their intended purpose?			☐ Yes	□ No	
2. Are all units and components unmodified and stock?			☐ Yes	□ No	
 If a pontoon, are all access gates attached and in good wor Is seating available for all guests that is permanently affixed 			☐ Yes ☐ Yes	□ No □ No	
Please describe any 'no' responses above:	a ana in good	i condition:	□ 162	□ NO	
		0 110			
Do you lay up the unit seasonally? If yes, please select: ☐ Ashore	LI ATIOAT LI	On a lift			
Please provide layup dates: From to	-1 - 41 4	-1			
If any unit is leased or borrowed, explain the arrangement and provide	de the contrac	CI:			
Lienholder(s)/Loss payee(s):					
Please provide name, address, and relationship.					
Section 6. Navigation					
Describe the waters where the units are used.					
If coastal: ☐ 1 mile ☐ 5 miles ☐ 25 miles ☐ 50 miles ☐ 100 m	miles				
Section 7. Operator information					
Complete addendum for added captains.					
Full name:	Date of birt	h:			
Driver's license #:			Year USCG licensed:		
	Driver's license #: License state: Year USCG licensed: Describe and provide the month/year for all motor vehicle violations and accidents in the past three years:				
Describe and provide the month/year for all marine losses that have	occurred ner	sonally or for	any vessel when its o	nerator was in	
control.	occurred per	sorially, or for	arry vesser when its e	perator was in	
Does the operator take any medication or substance that could impa	air physical or	cognitive abil	ity? □ Yes	□ No	
If yes, please describe.					
Please list experience for the three most recent vessels owned or op	poratod				
Vessel year Builder Length From	i (mo/yr)	To (mo/yr)	Owned ☐ Yes ☐ No	Operated ☐ Yes ☐ No	
			☐ Yes ☐ No	□ Yes □ No	
			☐ Yes ☐ No	□ Yes □ No	
Describe training and safety courses taken:					
Has the operator sustained any injuries that required a doctor visit,					
the most five veered if we mloses describe	hospitalization	n, or professio	nal care in ☐ Yes	□ No	
the past five years? If yes, please describe.	hospitalizatior	n, or professio	nal care in □ Yes	□ No	

Does the operator have any known of the second of the seco	vii neaitii probien	ns?				١	□ Yes	□ No
Does the operator have health in	surance?					I	□ Yes	□ No
Section 8. Charter usage –								
Does the business owner or a cap	<u> </u>	vessel more th	nan 75%	of the time wh	ile under cl	harter? I	□ Yes	□ No
Is food or liquor provided to pass If yes, please describe.	engers?					١	□ Yes	□ No
Unit schedule								
Photos of pontoons are re					and that	all gat	tes are full	y paneled.
Unit 1 ☐ Bed and Breakfast For charter use, number of passe		ish □ Boat sc	chool E	Other/owner				
Sail:	Fishing:		Po	ower:				
☐ Mono hull ☐ Multi hull	☐ Bass ☐ Center cons	sole				PWC Runabo		oon (photos required)
	☐ Sportfish☐ Drift boat					Airboat Yacht	□ Comr	nercial boat
Unit make:	Year:	Length:	Me	odel:			Serial/Hull ID:	
Unit material: ☐ Fiberglass ☐ Wo	ood Steel/met	tal 🛮 Glass ov	ver woo	d 🗆 Other		Unit mar	ket value:	
Number of engines:	Engine make:		Ye	ar:	Horsepowe	r:	Engine se	rial:
Trailer year: Trailer Is unit ever kept on a mooring ba	make:		Trailer	serial:			Trailer market	value:
If 'yes', please explain: Coverage Named windstorm deductions	tible: In areas	where a win	d dedi	uctible annlies	the hull	value m	nuet ha araa	tor than the stated
				uctible applies	, the hull	value m	nust be grea	ter than the stated
Coverage Named windstorm deduction deductible, or 5% of the unit	value, whiche	ver is greater Minimur	r. mwritt	en premium			J	ter than the stated
Coverage Named windstorm deduction deductible, or 5% of the unit	value, whiche	ver is greater Minimur	r. mwritt reakfas	en premium		Comm	ercial fish	ter than the stated
Coverage Named windstorm deduction deductible, or 5% of the unit	value, whiche	ver is greater Minimur Bed & b	i. nwritt <mark>reakfa</mark> s \$7	en premium st, Boat school		Comm	J	ter than the stated
Coverage Named windstorm deduction deductible, or 5% of the unit	value, whicher Operator 00 □ 1%	ver is greater Minimur Bed & b	i. nwritt <mark>reakfa</mark> s \$7	en premium et, Boat school 50 verage		Comm \$	ercial fish	ter than the stated
Coverage Named windstorm deduction deductible, or 5% of the unit Owner/0 \$5	Operator 00 1 1% 2 2%	Minimur Bed & b H	i. nwritt <mark>reakfa</mark> s \$7	en premium et, Boat school 50 verage	S	Comm \$	ercial fish 1,000 □ \$500 □ \$750	□ \$2,500 □ \$5,000
Coverage Named windstorm deduction deductible, or 5% of the unit Owner/0 \$5	Derator 00 1 1% 2 2% 3 3% 4 4%	Wer is greater Minimur Bed & b H 5% 10% 20% No hull cove	r. mwritt reakfas \$79 Iull cov	en premium st, Boat school 50 verage Eme	rgency t	Comm \$ owing	\$500 \$750 \$1,000 \$1,000	\$2,500 \$5,000 No emergency towing coverage
Coverage Named windstorm deduction deductible, or 5% of the unit Owner/0 \$5	Derator 00 1 1% 2 2% 3 3%	Minimur Bed & b H 5% 10% 20% No hull cove value (ACV)	r. mwritt reakfas \$75 ull cov	ten premium t, Boat school 50 verage Eme	rgency t	Comm \$ owing	\$500 \$750 \$1,000	\$2,500 \$5,000 No emergency towing coverage
Coverage Named windstorm deductible, or 5% of the unit Owner/0 \$5 Unit deductible	Derator 00 1 1% 2 2% 3 3% 4 4%	Minimur Bed & b H 5% 10% 20% No hull cove value (ACV)	r. mwritt reakfas \$75 ull cov	en premium st, Boat school 50 verage Eme	rgency t	Comm \$ owing	\$500 \$750 \$1,000 \$1,000	\$2,500 \$5,000 No emergency towing coverage
Coverage Named windstorm deductible, or 5% of the unit Owner/0 \$5 Unit deductible	Derator 00 1 1% 2 2% 3 3% 4 4%	Minimur Bed & b H 5% 10% 20% No hull cove value (ACV)	r. mwritt reakfas \$75 ull cov erage Agr bility c	ten premium t, Boat school to verage Eme	rgency t	Comm \$ owing	\$500 \$750 \$1,000 \$1,000	\$2,500 \$5,000 No emergency towing coverage
Coverage Named windstorm deductible, or 5% of the unit deductible, or 5% of the unit of th	1% 2% 3% 4% Actual cash \$25,000 \$100,000 \$50,000 \$50,000 \$100,000 \$100,000 \$300,000	S500,000	r. mwriti reakfas \$75 ull cov erage Agr bility cov 0 0	ren premium: st, Boat school 50 verage Eme eed value (AV) coverage P Uni (not available	argency t Agree ersonal e	comm \$ owing ed value// effects	\$500	\$2,500 \$5,000 No emergency towing coverage alue \$10,000 \$15,000 \$20,000 \$25,000 \$500,000 \$1,000,000
Coverage Named windstorm deduction deductible, or 5% of the unit o	□ 1% □ 2% □ 3% □ 4% □ Actual cash □ \$25,000 □ \$50,000 □ \$100,000 □ \$300,000 □ \$50,000 □ \$100,000 □ \$1,000 □ \$1,000 □ \$2,500 □ \$2,500 □ \$1,000 □ \$1,000 □ \$1,000	Soo,000	erage Agr bility o	een premium t, Boat school to verage Eme eed value (AV) coverage P Uni (not available	argency t Agree ersonal e insured k for commen	comm \$ owing ed value// effects	\$500	\$2,500 \$5,000 No emergency towing coverage alue \$10,000 \$15,000 \$20,000 \$25,000 \$500,000 \$1,000,000 No uninsured boater coverage

Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of a claim containing any materially false information or conceals for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties. Applicant signature: Date:	Additional usage coverage						
Business interruption Captained charter Pyes No. of passengers							
Captained charter Crew liability Sey, 5000 Sey,		□ Yes □ No		□ Yes □ No			
Captained charter Captained charter Crew liability \$\frac{1}{2}\$55,000 \$\frac{1}{3}\$50,000 \$\frac{1}{3}\$50,00	Business interruption	□ \$2,500 □ \$5,000	Cargo	□ Yes □ No			
Notice For BBD AND BREAKFAST risks By signing this application, you warrant: • A bed and breakfast guest may not start the engines or navigate the insured vessel. • At all times, working smoke and carbon monoxide detectors will be onboard and functional in all state rooms, and as recommended by the American Boat & Yacht Council. For ALL risks By signing this application, you warrant: • The insured unit is to unrendly seaworthy and that it shall be maintained in a seaworthy condition during the entire policy period. • The insured unit is correndly seaworthy and that it shall be maintained in a seaworthy condition during the entire policy period. • The insured unit is correndly seaworthy and that it shall be maintained in a seaworthy condition during the entire policy period. • The insured unit is to pressenger as board the unit shall not exceed the lessor or: • The limit or passengers as aboard the unit shall not exceed the lessor or: • The limit for passengers as whelf by the manufacturer: • The limit or passengers are veryelf by the manufacturer: • The limit or passengers are veryelf by the manufacturer: • The limit or passengers are veryelf by the manufacturer of the conting veryelf. • The insured unit is line to be transported overland, outside of the continental United States. • While being towed overland on a Iralier, the combined weight of the insured unit Iralier and any equipment may not exceed the towing capacity, as provided by the manufacturer of the towing verbicle • If the insured unit is loin insurance covering the insurand unit Iralier and any equipment may not exceed the towing capacity as peritificate on the temperated verbicle or the continuous provides a certificate of insurance covering the insurance unit iralier and any equipment may not exceed the towing capacity, as provided by the manufacturer of the towing verbicle • If the insurance unit is in insurance covering the insurance unit iralier and any equipment may not exceed the towing capacity, as provided by the manufa	Cantained charter		Business interruption	□ \$2,500 □ \$5,000			
By signing this application, you warrant: A bed and breakfast guest may not start the engines or navigate the insured vessel. At all times, working smoke and carbon monoxide detectors will be onboard and functional in all state rooms, and as recommended by the American Boat & Vacht Council. For ALL risks By signing this application, you warrant: The insured unit is currently seaworthy and that it shall be maintained in a seaworthy condition during the entire policy period The insured unit is to be used only for the declared usage, as stated on the declarations page You possess all required federal, state, and local permits and licenses for the declared usage The maximum number of passengers as based the unit shall not exceed the lesser of: The limit for passengers or weight by the Coast Guard, or other legal entity with controlling authority: or The limit for passengers as shown on the declarations page. No captain or crew is under the influence of alcohol in excess of the legal amount, or under the influence of marijuana in any amount The insured unit will not be transported overland, outside of the continental United States While being towed overland on a trailer, the combined weight of the insured unit trailer and any equipment may not exceed the towing capacity, as provided by the manufacturer of the towing vehicle If the insured unit is being transported by contract of common carrier, the contract or common carrier must be licensed and must provide a certificate of insurance covering the insured unit Applicant statement and signature This notice is given in compliance with the Federal Fair Credit Reporting Act (Public Law 91-508) and the Consumer Credit Reform Act of 1996. I understand that as part of the Company's underwriting procedure, a routine inquiry may be made which will provide applicable information concerning character, general reputation, personal characteristics, mode of fiving, and driving record. Upon written request, additional information in concerning any fact material the	·		Crew liability	□ \$50,000 □ \$100,000 □ \$300,000 □ \$500,000			
By signing this application, you warrant: A bed and breakfast guest may not start the engines or navigate the insured wessel. At all times, working smoke and carbon monoxide detectors will be onboard and functional in all state rooms, and as recommended by the American Boat & Yacht Council. For ALL Tisks By signing this application, you warrant: The insured unit is currently seaworthy and that it shall be maintained in a seaworthy condition during the entire policy period The insured unit is currently seaworthy and that it shall be maintained in a seaworthy condition during the entire policy period The insured unit is currently seaworthy and that it shall be maintained in a seaworthy condition during the entire policy period The limit for passengers or weight by the manufacturer: The limit for passengers or weight by the manufacturer: The limit for passengers or weight by the Coast Guard, or other legal entity with controlling authority; or The limit for passengers as shown on the declarations page. No captain or crevit is under the influence of alcohol in excess of the legal amount, or under the influence of marijuana in any amount The insured unit will not be transported overland, outside of the continental United States While being towed overland on a trailer, the combined weight of the insured unit trailer and any equipment may not exceed the towing capacity, as provided by the manufacturer of the towing vehicle If the insured unit shall be being transported by contract of common carrier, the contract or common carrier must be licensed and must provide a certificate of insurance covering the insured unit Applicant statement and signature This notice is given in compliance with the Federal Fair Credit Reporting Act (Public Law 91-508) and the Consumer Credit Reform Act of 1996. I understand that as part of the Company's underwriting procedure, a routine inquiry may be made which will provide applicable information concerning character, general reputation, personal characteristics, mode of hi		risks					
By signing this application, you warrant: The insured unit is currently seaworthy and that it shall be maintained in a seaworthy condition during the entire policy period The insured unit is to be used only for the declared usage, as stated on the declarations page You possess all required federal, state, and local permits and licenses for the declared usage The maximum number of passengers aboard the unit shall not exceed the lessers of: The limit for passengers or weight by the manufacturer: The limit for passengers or weight by the Coast Guard, or other legal entity with controlling authority; or The limit for passengers or weight by the Coast Guard, or other legal entity with controlling authority; or The limit for passengers or weight by the Coast Guard, or other legal entity with controlling authority; or The limit for passengers or weight by the Coast Guard, or other legal entity with controlling authority; or The limit for passengers or weight by the Coast Guard, or other legal entity with controlling authority; or The limit for passengers or weight by the Coast Guard, or other legal entity with controlling authority; or The limit for passengers or weight by the Coast Guard, or other legal entity with controlling authority; or The limit for passengers or weight by the Coast Guard, or other legal entity with controlling authority; or The limit for passengers or weight by the Coast Guard, or other legal entity with controlling authority; or The limit for passengers or weight by the Coast Guard, or other legal entity with controlling authority; or The limit for passengers or weight by the Coast Guard, or other legal entity with controlling authority; or The limit for passengers or weight by the Coast Guard, or other legal entity with controlling authority; or The limit for passengers or weight by the Coast Guard, or other legal entity with controlling authority; or The limit for passengers or weight by the Coast Guard deviced with the controlling authority; or the controlling authority o	By signing this application, you A bed and breakfast gue At all times, working sm American Boat & Yacht	warrant: est may not start the engines or navigate the content of		poms, and as recommended by the			
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Draducer signature:			,				
Froducer signature.	Producer signature:			Date:			